

# ProLandscaper

Concept to Delivery

DESIGN, BUILD,  
AND MAINTAIN

February 2015

## SELL THE STORY

*How to increase sales  
in your business*

LET'S HEAR IT FROM

**KEN WHITE**

FROST'S LANDSCAPE  
CONSTRUCTION

**VECTORWORKS**  
TIPS & TRICKS

**STREETSCAPE**  
GROWING LIVES

**LIVING WALLS &  
GREEN ROOFS**

**NEWS EXTRA**  
**PARTY FOR  
PERENNIAL**

— CHARLOTTE ROWE —

**THE NEW MODERN**



## New chairman announced for leading contractor group

BALI-NCF, a collaboration between the British Association of Landscape Industries and the National Contractors' Forum, has announced that Phil Jones, managing director of ISS Facility Services Landscaping, has been elected as the forum's chairman. He will assume the role with immediate effect. Established in 2012 following talks between BALI and NCF members, the forum represents mainly larger grounds maintenance contractors with regional or national coverage. Commenting on his appointment, Phil Jones said: "I am delighted to be elected as chairman of the National Contractors' Forum by its membership. The original idea of the forum was to bring coordination of and representation for the large grounds maintenance



contractors, who, prior to the creation of the NCF did not have a clear voice in the industry. I believe there is even more of a need for such a platform given the current challenges facing our customers, particularly in the public sector. I look forward to serving as chairman and representing this particular sector of our industry." BALI's chief operations officer Wayne Grills said: "Between them BALI-NCF members contribute some £2bn to the country's GDP and are a powerful lobbying group. It is vital that BALI-NCF has a chairman who is known across the industry and who will represent the interests of the forum's members and the wider grounds maintenance sector. I am confident that Phil is the right person for the role." [www.bali.org.uk](http://www.bali.org.uk)

## Aralia-designed garden featured in ITV's 'Britain's Best Back Gardens'

Hertfordshire landscape designers Aralia were delighted to have one of their gardens featured in the final episode of ITV's 'Britain's Best Back Gardens' in January. The show focused on the top ten gardens, selected by Alan Titchmarsh, best described as 'flights of fancy'.

The small urban garden in Chelmsford, Essex, is owned by Paul Edwards who approached Aralia after being inspired by gardening programmes. The design uses sinuous curves to draw the eye away from the boxy lines of the house and boundaries and includes bespoke features including green walls, sculpture, stone benches, lighting and pergolas.

Designer Patricia Fox was thrilled that it had been chosen but thought Alan should have



mentioned the landscape designer. Patricia said: "Alan chose this garden as the client had been inspired by watching garden makeover programmes, but it's a shame he gave the impression that a complex garden such as this can easily be designed and installed without professional assistance."

[www.aralia.org.uk](http://www.aralia.org.uk)

## Glendale promotion boosts arboriculture team

Glendale has strengthened its senior management team with the promotion of James Thomson who has become the new director of utility arboriculture. James will take on the new role with immediate effect and will oversee the



company's utility arboriculture work in the south west and Midlands regions. Andy Corcoran, managing director at Glendale, said: "James' promotion meets our strategic aim to advance our existing staff and reaffirms Glendale's intention to provide ongoing training and development to ensure our staff are the first choice when promotion opportunities arise." Glendale's arboriculture teams across the UK provide 24 hour emergency tree services, 365 days a year.

[www.glendale-services.co.uk](http://www.glendale-services.co.uk)

## LDA Design shortlisted for UCL Olympic Park campus

LDA Design has been shortlisted to provide the masterplan for a new 125,000m<sup>2</sup> campus for University College London (UCL) on the Queen Elizabeth Olympic Park, in London.

'UCL East' will be a second campus for the university. The 4.5 hectare UCL masterplan is backed by the London Legacy Development Corporation (LLDC) and will be located to the south of the ArcelorMittal Orbit and Zaha Hadid designed London Aquatics Centre. The 50,000m<sup>2</sup> first phase will include

a design school, 'museum of the future', innovation centre and experimental engineering complex. It will also include accommodation for undergraduate and postgraduate students. Selina Mason, partner at LDA Design, said: "We are very pleased to be shortlisted for such a prestigious project. LDA Design has

spent many years designing and delivering the transformation of the Queen Elizabeth Olympic Park – it really would be fantastic to be able to continue the creative journey by helping to deliver UCL's new campus." The winner will be announced in March.

[www.lda-design.co.uk](http://www.lda-design.co.uk)